S.C.O.R.E Service Core of Retired Executives







Metrics / Challenges

- Engagement
- Relevance
- Special events
- Budget/funding
- Community outreach
- ?
- ?
- ?
- (add metrics during zoom discussion)



Tianjin Binhai Library 2017

Library Structure Goals:

- Space for collaboration
- Space to improve productivity
- Convenient URL for digital resources
- Literacy and social programs
- ? (add goal during zoom discussion)



Service Core of Retired Executives

Who We Are: Over 10,000 Volunteers serving clients in over 1,500 communities

SCORE helps a diverse range of American Small Businesses and Entrepreneurs.

Of SCORE's 2022 client base...

64% were women

46% were minorities

9% were veterans

U.S. Small Business Administration

POWERED BY

2022 National Impact



SCORE is a uniquely American organization that synthesizes two historic national ideals: entrepreneurial spirit and volunteerism.

Since 1964, SCORE has helped more than 11 million entrepreneurs start, grow or successfully exit a business. SCORE's 10,000 volunteers provide free, expert mentoring, resources and education in all 50 U.S. states and territories. Visit SCORE at www.score.org.

\$459.72 SCORE's cost to help create one business

\$170.49 SCORE's cost to help create one job create one job

\$41.98 Amount SCORE clients return to the Federal Treasury for every federal dollar appropriated to SCORE

30,453 New Businesses Started

82,117 Non-owner Jobs Created

112,570 **Total Jobs Created**

2022 0042 SCORE Delaware

Impact on the community:



Strengthening America's Economy:

SCORE ///

SCORE is a direct and effective catalyst for businesses and job creation. Small businesses need mentoring and educational support to be successful. SCORE is the most effective source of small business mentoring in the U.S.

2022 0042 SCORE Delaware

Number Chapter Volunteers: 59

SCORE is of notable value to entrepreneurs and small businesses:

86% of clients would recommend SCORE to family and friends

90% of 'in business' clients were still in business at the end of 2022

55% of 'in business' clients reported an increase in revenue

Small business clients who receive 3+ hours of mentoring report higher revenues and increased business growth.

SCORE //

SCORE Delaware Website

- Successful and experienced volunteer executives acting as mentors
- Seminars and workshops focused on small business success
- □ Free Mentoring
 - □ Confidential
 - Personal
 - □ Face-to-face, email, video, Telephone
- Resources for small business

score.org/delaware Translate Login Donate SCORE // View by Business Stage V Find a Mentor V Business Education \vee Q Volunteer About Local Mentors Local Workshops Local Resources About O Delaware **SCORE** Delaware Serving New Castle, Kent, and Sussex Counties, and Coastal DelMarVa. SCORE Delaware mentors are highly successful and seasoned business professionals and entrepreneurs with the experience and knowledge to help you achieve your small business goals. Browse resources, take a workshop, or find your business mentor today! FIND A MENTOR TAKE A WORKSHOP OUR RESOURCE PARTNERS SCORE START-UP ROADMAP

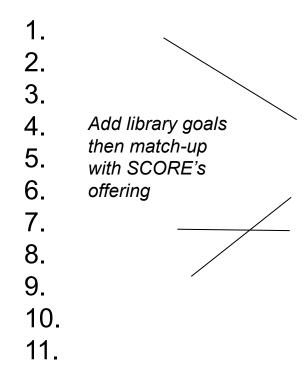
celebrate with score National Women's History Month



S.C.O.R.E Service Core of Retired Executives

Library Goal:

SCORE Offering:



Knowledgeable executives from every industry. Deep relationships with SBA, Banks & Politicians. LaPlaza, Haitian Business Owners, Black Biz Score.org - classes, webinars, templates. Score.org - personal mentoring. Access to successful business owners. Access to successful business owners. Access to (\$) grants for new ideas. Money, grants or loans, from CDO (not banks) Career mentoring & coaching Pitch competitions (pitch your idea for real \$) SBA loans for growth

Social Media – Please Like / Follow Us

Facebook:

https://www.facebook.com/scoredelaware/

- LIKE us
- Post testimonial or comments in the REVIEWS section (about our workshop if positive.
- If less than positive, let us know in person so we can promptly address / fix the gaps).
- SHARE our posts with your friends (to get our posts/workshops greater reach)

Twitter https://mobile.twitter.com/scoredelaware

- Follow us
- Retweet (share our tweets with your friends to get our posts/workshops greater reach)